

Winston-Salem State University
Board of Trustees Finance and Administration Committee
304 Thompson Center
Thursday, December 7, 2017

Minutes

Chairman Michael Shortt called the Board of Trustees (BOT) Finance and Administration meeting to order at 11:56 am.

Roll Call: Leslie Gaynor

A quorum was established.

Members Present:	Mr. Michael Shortt (Chair)	Mrs. Kathleen Kelly
	Mrs. Coretta Bigelow	Dr. Ricky Sides
	Mr. Robert Clark	Dr. Randy Mills, ex-officio

Staff Present:	Mr. Jesse Batten	Mr. Aaron Leftwich	Mr. Tim McMullen
	Ms. Leslie Gaynor	Mr. Frank Lord	Mr. Jonathan Smith
	Ms. Rosalba Ledezma	Ms. Constance Mallette	Ms. Barbara Waller

Guest:	Mr. Cornelius Graves	Ms. Ashlea Jones
	Rep. Ed Hanes	Mr. Ron Vanard
	Ms. Nicole Friend	

Adoption of Agenda

Dr. Sides moved and Mrs. Bigelow seconded the motion to adopt the agenda. The motion passed.

Approval of Minutes

No minutes to approve for this meeting (no Committee meeting in September).

Finance and Administration Update

Dr. Mills opened the meeting with the following briefing.

- The enrollment numbers briefed by Provost Berry produce an anticipated budget reduction in this fiscal year based upon differences between our actual fall enrollment with anticipated Spring 2018 enrollment, and our enrollment projections.
 - The exact methodology of the reduction has not been approved for the UNC System; but the WSSU reduction could range between \$4.6 million and \$4.2 million. There is a possibility the reduction could be reduced to \$3.2 million through establishment of a 5% floor to reductions for any campus, and at this point, that is the plan that is to go to the Board of Governors next week.
 - In any event, this will call for implementation of an austerity measures for the rest of this fiscal year. Next year, we'll have to make up the difference by either enrollment growth or continued steps to stay within our appropriation. These would be actions we've implemented in the past, such as hiring slowdowns and other spending restrictions on purchasing and travel when budget shortfalls occur.

Tuition and Fees Proposal – Constance Mallette

Ms. Mallette presented the Tuition and Fees proposal to the Committee.

- Tuition - No Increase
- Program Increase

Master of Rehabilitation Counseling
Increase of \$842
Address Specific Program needs

- Fees
 - General Fee and Debt Service Fee capped at 3%
 - Net Decrease of \$37
 - Special Fees
 - Meal Plans across the board - 3%
 - Housing Residence Life - 2% - 4%
- Approval of Tuition and Fees
- Mr. Clark moved and Mrs. Kelly seconded the motion to approve the Tuition and Fees proposal. The motion passed.

Resolution – Rosalba Ledezma

Ms. Ledezma presented the resolution to lease space at SG Atkins CDC Enterprise Center for the School of Health Sciences to the Committee.

Approval of Resolution

Dr. Sides moved and Mr. Clark seconded the motion to approve the resolution. The motion passed.

Master Plan Proposal Update – Nicole Friend, Sasaki

Ms. Friend presented the Master Plan Proposal to the Committee.

- Phase – 1 (Analytical and Information Gathering) of the Campus Master Plan has been completed and the Finance Committee was provided with a summary of preliminary findings and an overview of the Phase 2 (Conceptualization of Future Projection) Development which will conclude in February
- A report on the update will be provided to the full Board in March

Capital Projects Update

Mr. Tim McMullen gave brief updates on the following projects.

- Sciences Building (\$50M Connect NC Bond Project)
 - The Construction Management at Risk Agreement has been approved by the Attorney General's Office and copies have been distributed to the State Construction Office, Construction Manager and University
 - The Construction Manager is mobilizing on site this week. The construction office is in place and the building area fencing and barricades are being installed
 - Project is on a current track for completion in late fall, 2019
- Residence Hall Phase II
 - Steam, Fiber Optics and Tele-Communications infrastructure are in place onsite
 - Vertical construction of above grade super structure and exterior envelop are nearing completion. Windows have been installed and the roofing is complete. Rough-in of plumbing, mechanical and electrical system summer
 - Updated Project Schedule indicates an occupancy in advance of start of the Fall Semester, 2018
- Other Construction Projects
 - The campus Bookstore Expansion will be completed over the winter break
 - The Copy Center has been relocated to renovated space in the lower level of Thompson Center
 - Bids will be received next week for the relocation of the Passport Office from the S. G. Adkins House to the Lowery Street Complex
 - Plans for Emergency Generator Upgrades for Thompson Center and Anderson Center have been approved by the State Construction Office and Bid Packages will be issued in January
- Hauser Hall for Music
 - Project remains on hold pending outcome of Legislative decision regarding funding of Targeted Repairs and Renovations and authorization for sale of Bonds for funding
- Physical Plant to Art & Visual Studies
 - Construction Documentation Phase is 100% complete
 - Project remains on hold authorization for sale of Bonds for funding

Financial Report

Mr. Frank Lord gave an update on the Finance and Administration financials.

This cumulative Fiscal Year 2016-17 report includes financial statements as of March 31, 2017, as well as other information that helps substantiate the University's accountability to WSSU's Board of Trustees.

- **General Fund Summary:**

The statements of revenues and expenses summarize the university's results of operations. The total budget as of September 30, 2017 was \$91.9M

- State Appropriations – \$66.2M
- Revenue (tuition and fees) – \$25.7M
- Expenditures as of September 30, 2017 are \$1.1M less than the amount for September 30, 2016
- Receipts recorded through September 30, 2017 total \$9.2M, or 36% of the budget
- Total receipts collected as of September 30, 2017 are \$2,576,600 less than the amount collected for the same period last year

- **Auxiliary Services and Business Enterprises Summary:**

As of September 30, 2017, all business entities had positive fund balances, except for WSSU's Athletics Program. The balance for the Athletics program was through the end of September 30, 2017, was a positive \$300,000, reducing the cumulative deficit from \$11.7 million to \$11.4 million

- Continued close monitoring and diligence is required

Other discussion items

No other discussion items.

Mrs. Bigelow moved and Mrs. Kelly seconded the motion to adjourn. The motion passed and the meeting adjourned at 1:39 pm.

Respectively Submitted by:

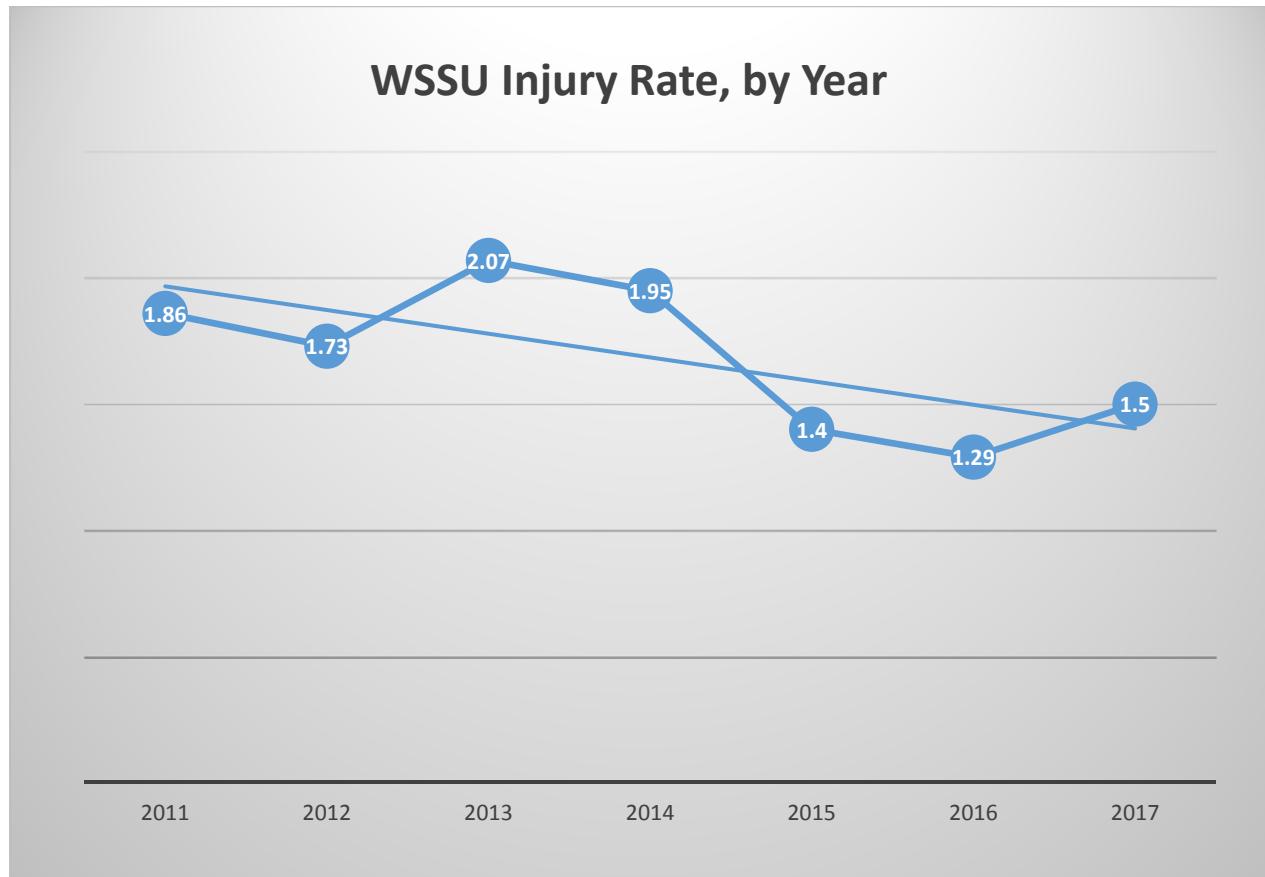


Leslie Gaynor
Finance and Administration, Office Director

Winston Salem State University
Environmental Health & Safety Department
Injury & Illness Report Data
Calendar Year 2017



Recordable are those injuries work related injuries or illnesses sustained by employees that result in a fatality, a loss of consciousness, days away from work, restricted work, or transfer to another job, requires medical treatment beyond first aid, or is a work-related diagnosed case of cancer, chronic irreversible diseases, fractured or cracked bones or teeth, and punctured eardrums.

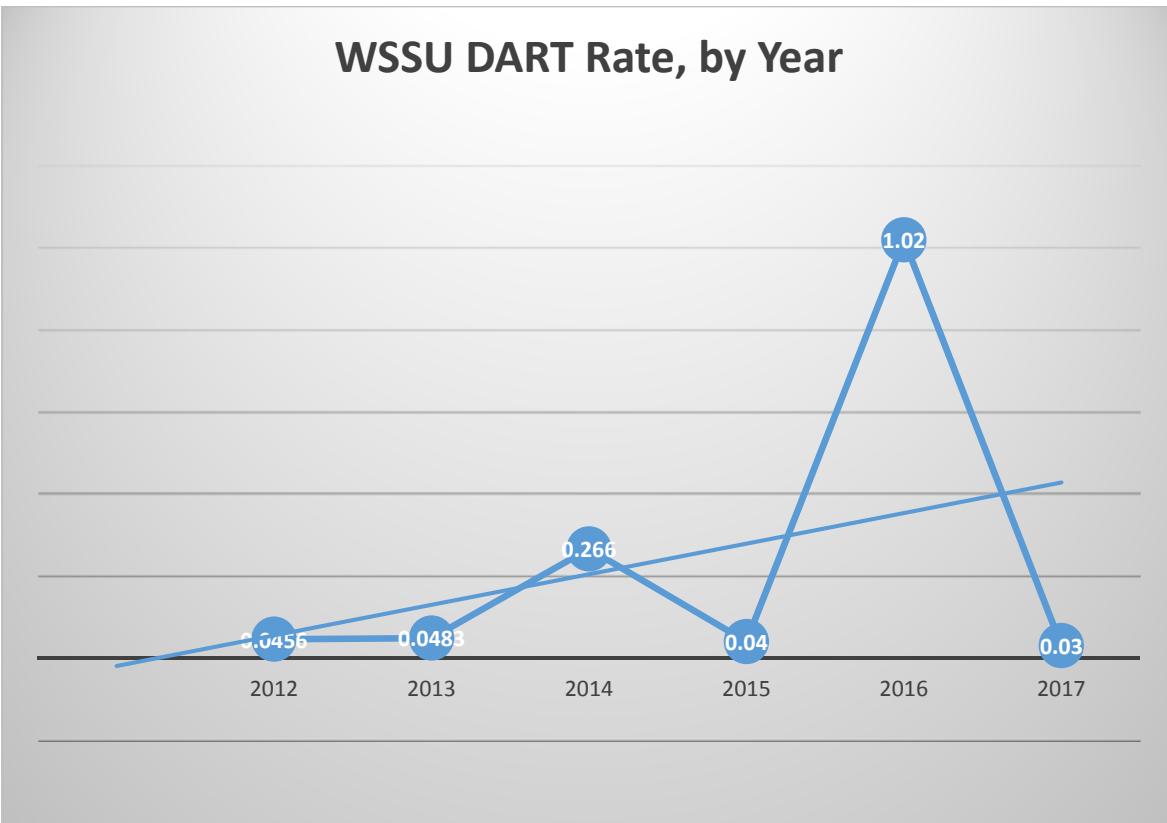


** The injury rate is calculated by multiplying the total number of recordable injuries/illnesses times 200,000 and dividing by the total number of hours worked during the year. (200,000 is a constant regardless of industry). Therefore an entity with the same number of injuries (but higher total hours worked based on overtime or other extenuating circumstances) in a given period is compared without bias to another entity with the same injury total and minimum hours worked.

Injuries: incidents that are acute or traumatic and result in immediate harm

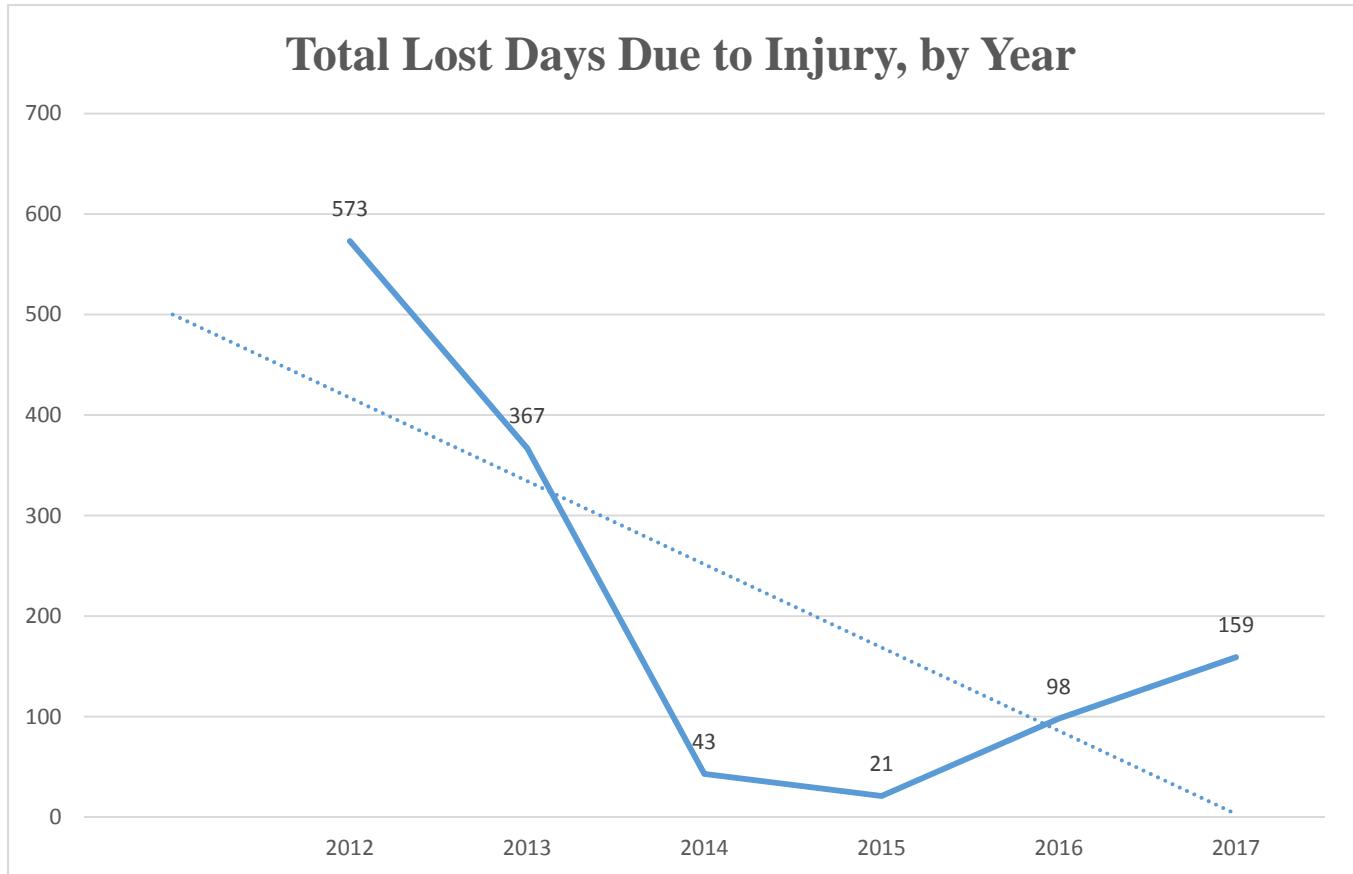
Illnesses: incidents that are chronic and results are experienced after the date of incident (e.g. occupational illness such as hearing loss, poisoning, musculoskeletal disorders, and the like)

WSSU DART Rate, by Year



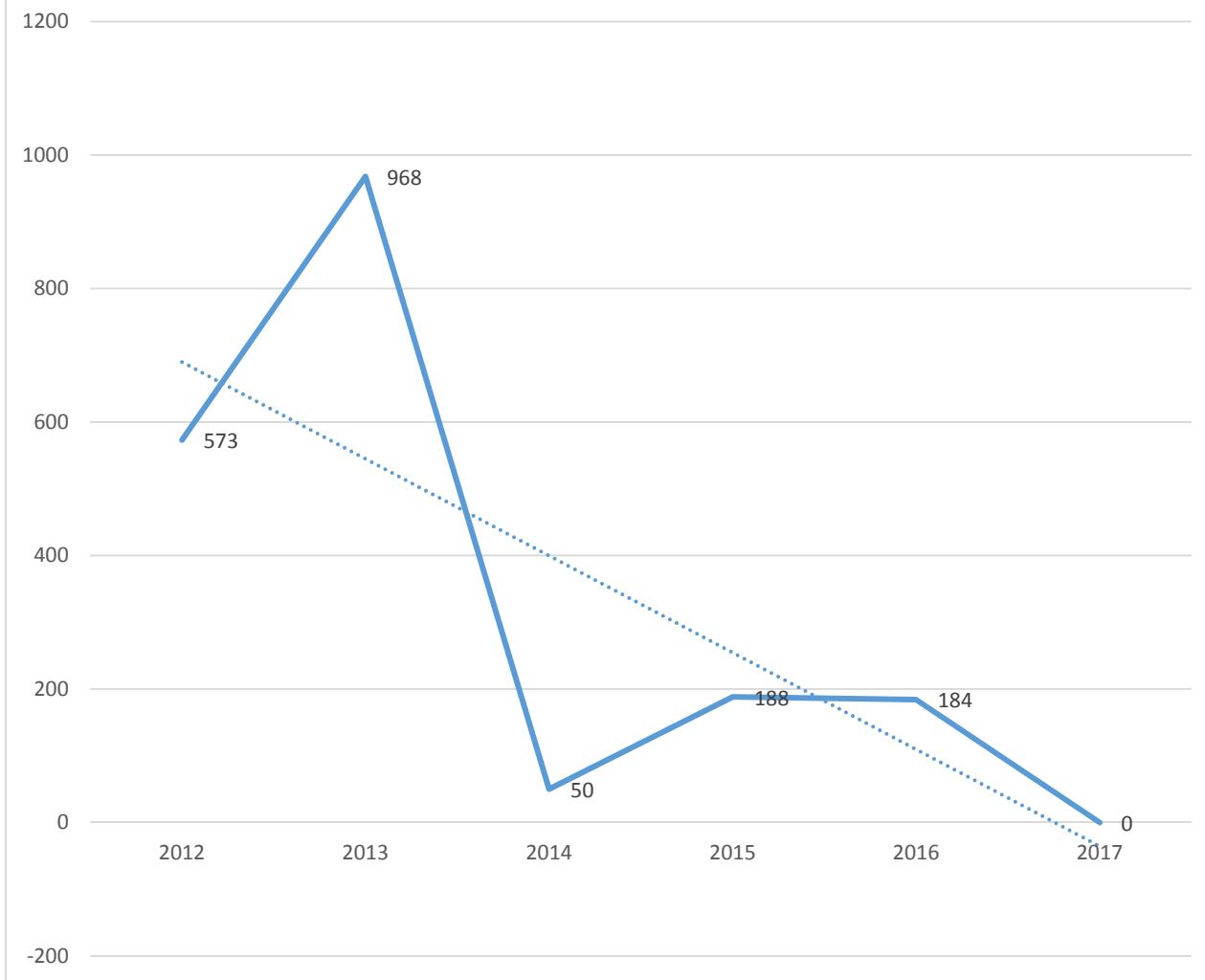
** The DART Rate is the incidence rate (for recordable cases) of days away from work, days restricted from work activity, or job transfer. The DART rate is calculated by dividing the factor of the number of lost time cases and the constant of 200,000 (also used above) by the total number of hours worked in the given calendar year.

Note: The most recent data from BLS identifies the average for our SIC code as .06 in NC (2016 data)

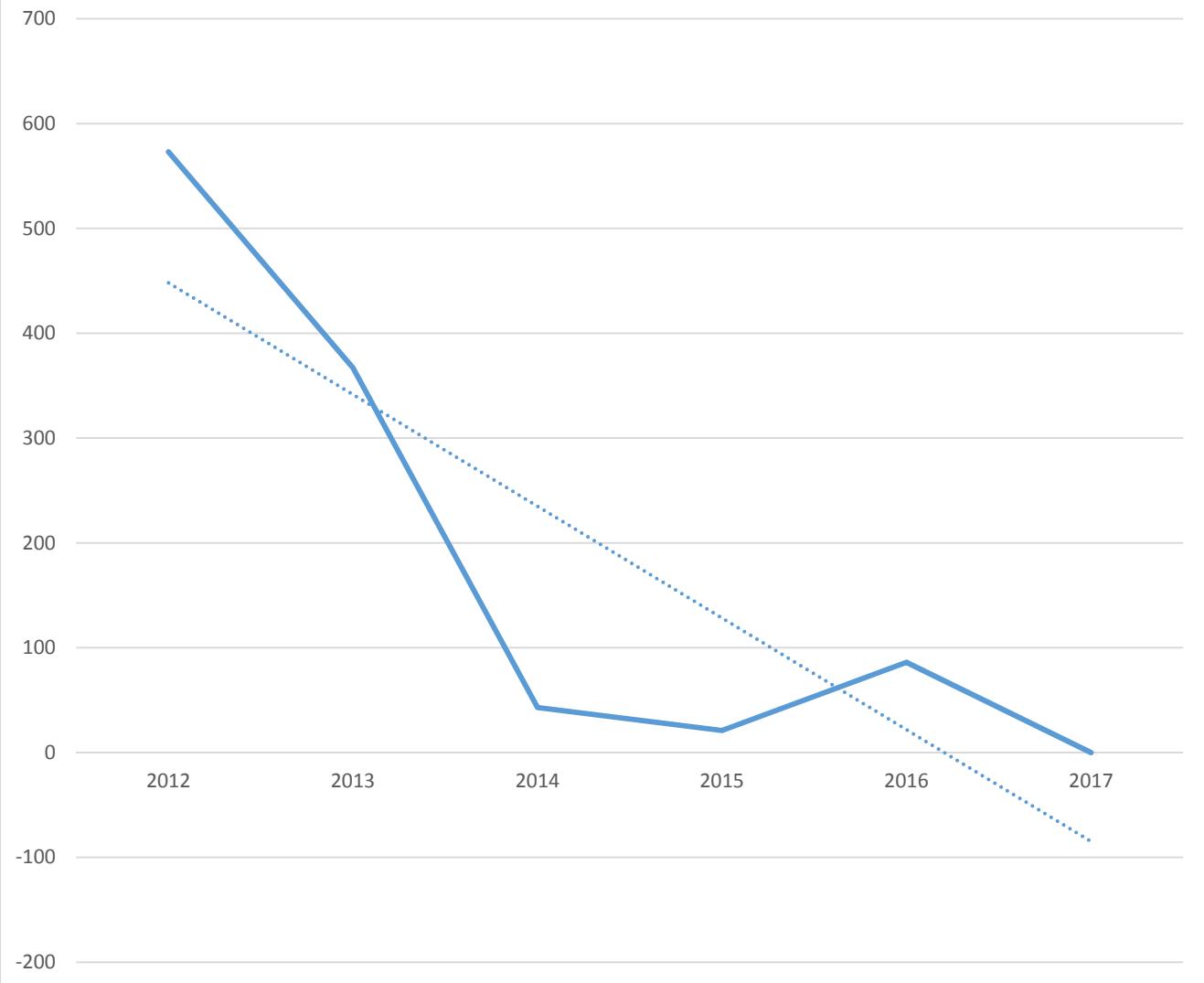


Total lost days are a severity factor; this reflects the nature of injuries and the extent of loss sustained by the respective employees involved

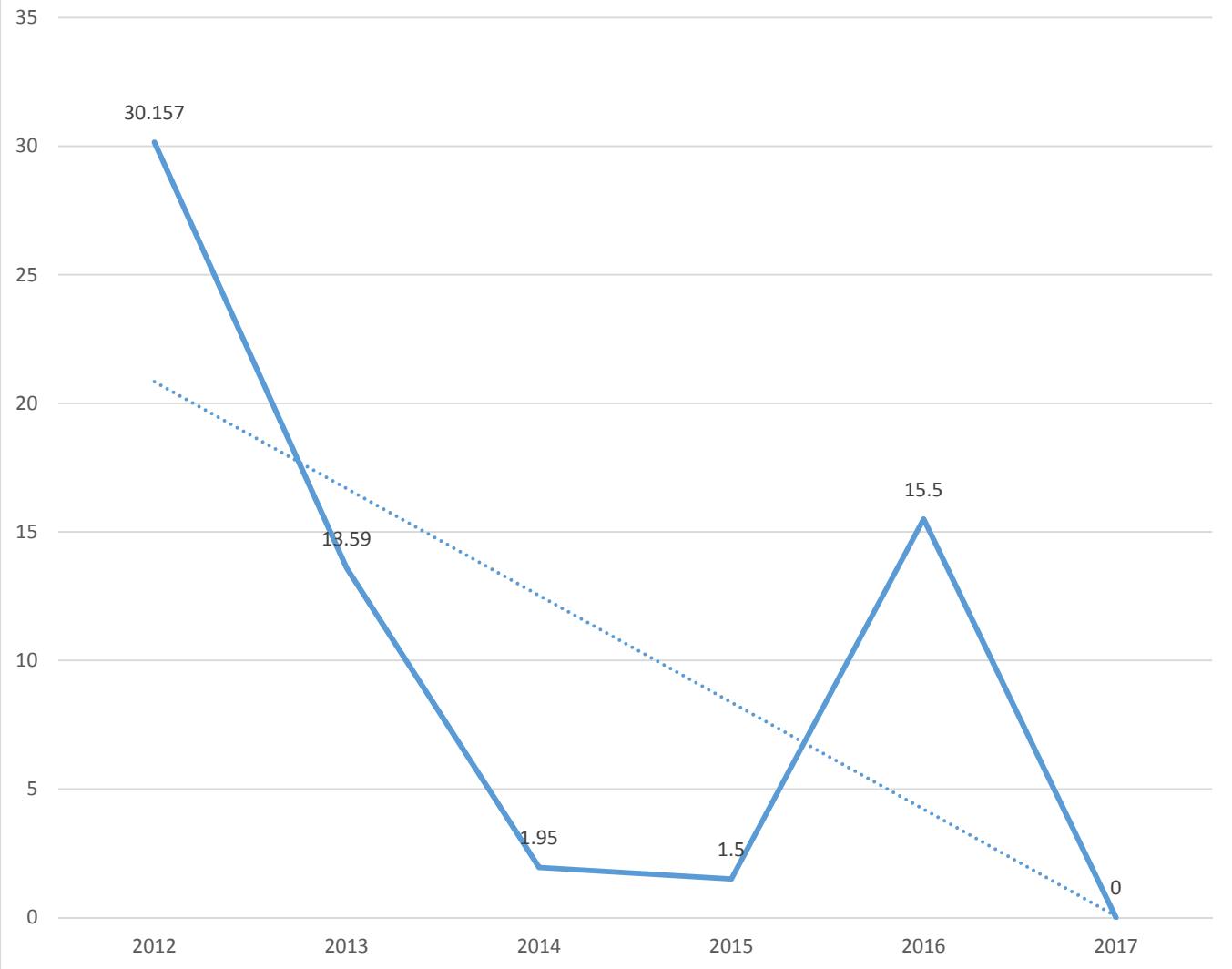
Days of Restriction or Transfer Due to Injury, by Year



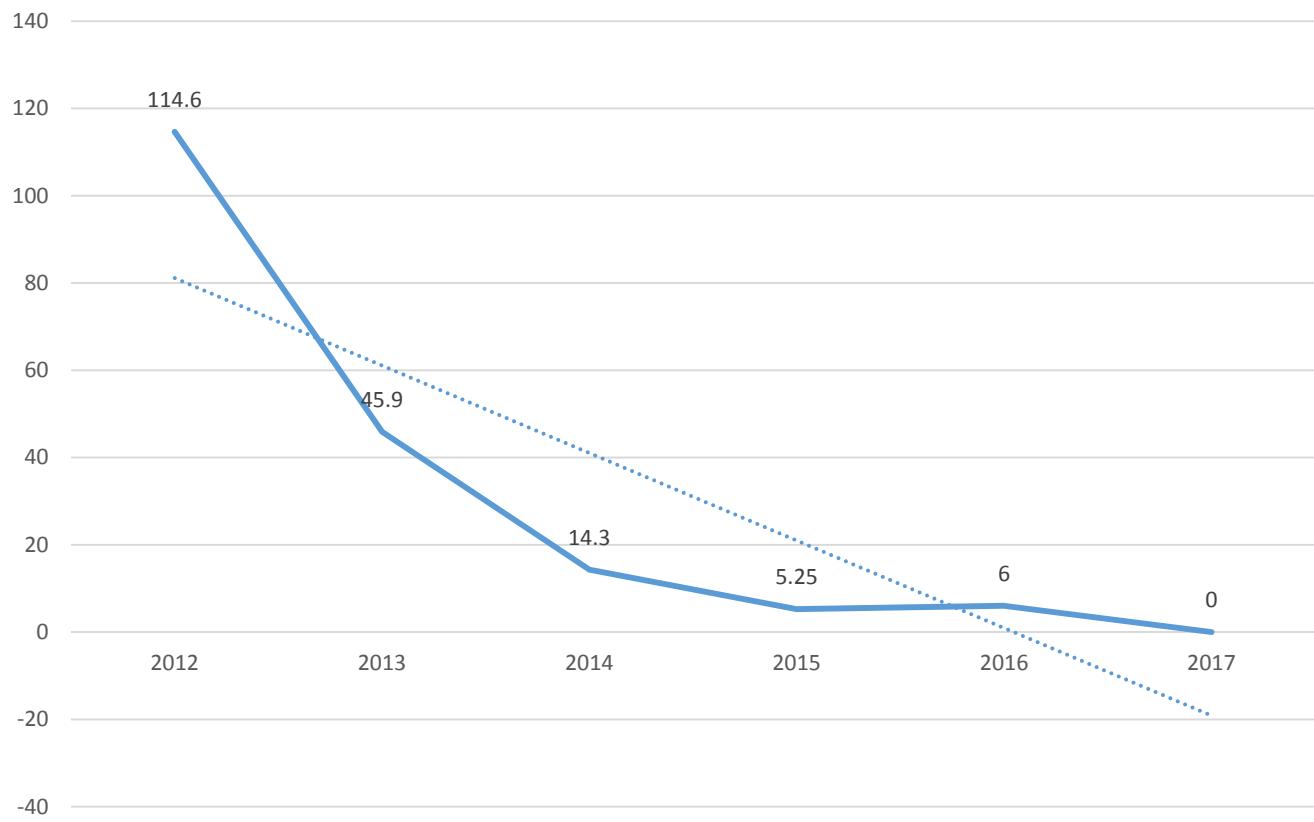
Days of Work Restriction, by Year



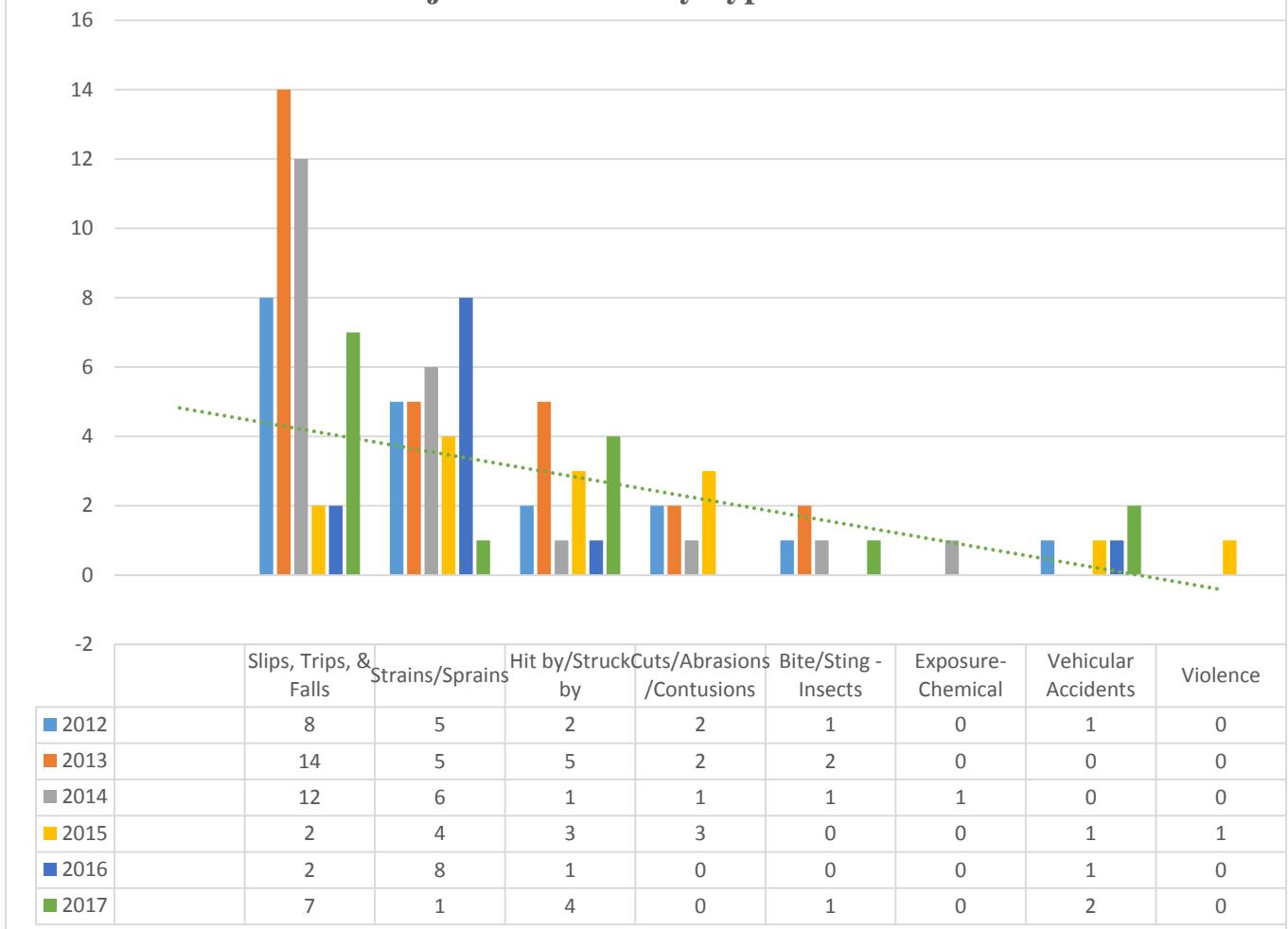
Days of Work Restriction per Injury, per Year



Days of Work Restriction or Transfer per Lost Time Injury, per Year



Injuries/Illnesses by Type & Year



WINSTON SALEM STATE UNIVERSITY MASTER PLAN UPDATE

Board of Trustees
March 15, 2018



04

ENERGY AND UTILITY INFRASTRUCTURE

Utilities:

- Electric Distribution
- Steam
- Chilled Water
- IT

Considerations:

- Existing Conditions
- Redevelopment Recommendations
- Conceptual Cost

ELECTRICAL

ELECTRICAL - NEED FOR ADDITIONAL CAPACITY

As the campus grows, the central Duke Energy utility service will need to be upgraded to a new contract and eventually a new larger capacity service.

Year	Service Demand	Service Capacity	Duke Energy Service
Current	3,780 KW	4,000 KW	Existing Service is Adequate
Near Term (0 – 5 years)	4,368 KW	6,000 KW	Use spare capacity in the existing circuit and re-negotiate service contract
Mid Term (6 – 10 years)	5,820 KW	6,000 KW	No changes
Long Term (11 – 20 years)	7,369 KW	8,000 KW	New or additional circuit(s) required. Re-negotiate service contract.

ELECTRICAL - RECOMMENDED PROJECTS

Campus electrical distribution components (switches, building transformers, and cabling) have reached end of life and require replacement immediately.

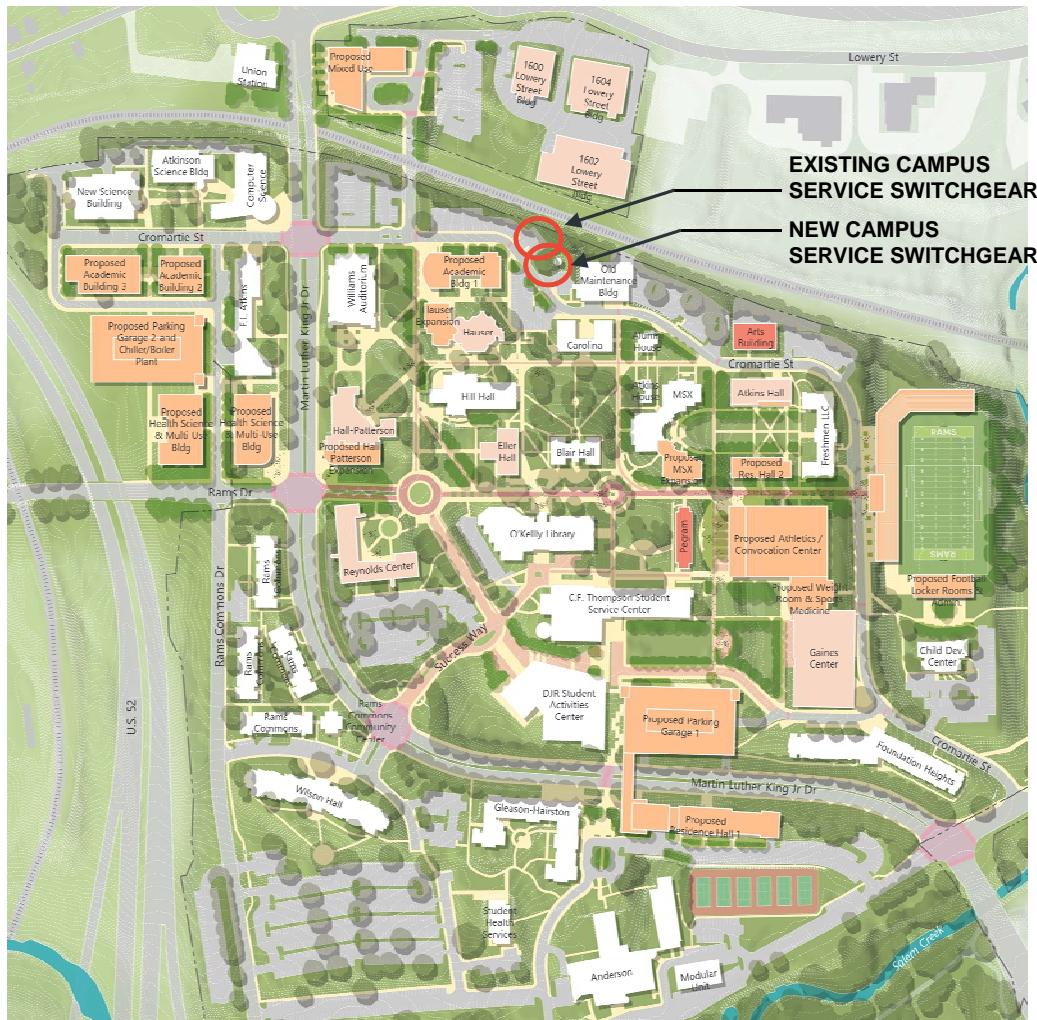
Near Term (0-5 Year) Recommendations:

- Install new campus distribution service switchgear system.
- Replace components in the three existing loops (A,B,C)

Mid Term (6-10 Year) Recommendations:

- Install new loop (d) as load growth and construction dictate

\$1.5M
\$3.5M
\$1.6M



STEAM

STEAM SYSTEM CENTRAL PLANT

Existing Loads:

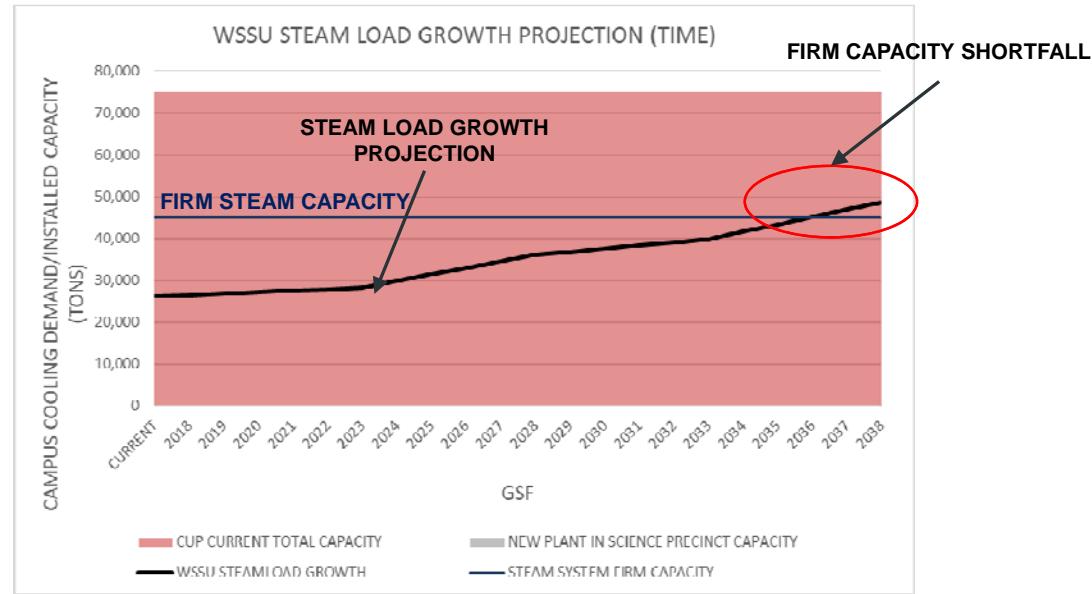
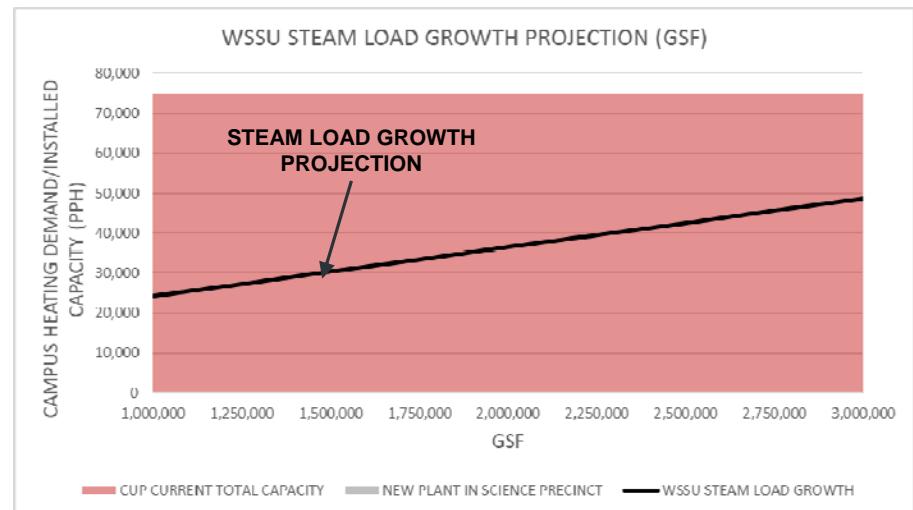
- Current Diversified Demand: 24,200 PPH
- Future Diversified Demand: 48,600 PPH

Capacity:

- Installed: 75,000 PPH
- Firm (representing the reliability capacity when the largest boiler is unable to operate) :45,000 PPH

Boiler Plant:

- Sufficient Capacity until 15-20 Year Timeframe (2035)
- Reevaluate Capacity Increase in 15-20 Year Timeframe
 - Upsize existing boiler during replacement
 - Provide boiler in new plant West of MLK Dr.



STEAM SYSTEM – RECOMMENDED PROJECTS

Near Term (0-5 Year) Recommendations:

- Replace steam/condensate in the Research District (near Williams Hall) and new Hauser Student Union
- Replace piping to physical plant building, C.E. Gaines Center
- Replace sump pump in manhole near Williams Hall
- Connect new buildings to steam system

\$10.3M

Mid Term (6-10 Year) Recommendations:

- Connect new buildings to steam system

\$2.7M

Long Term (11+ Year) Recommendations:

- Connect new buildings to steam system
- Steam System Capacity Upgrade

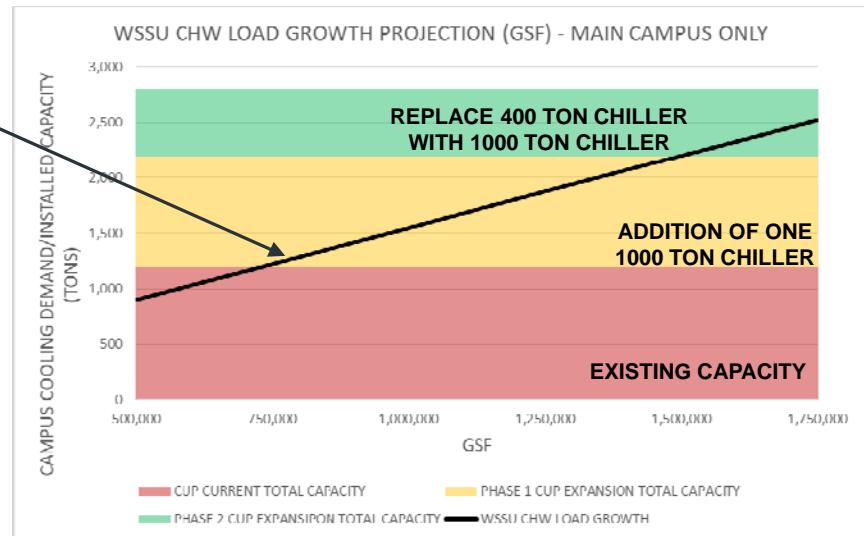
\$6.8M



**CHILLED
WATER**

CHILLED WATER SYSTEM CENTRAL PLANT

CHILLED WATER LOAD GROWTH PROJECTION



Existing Loads:

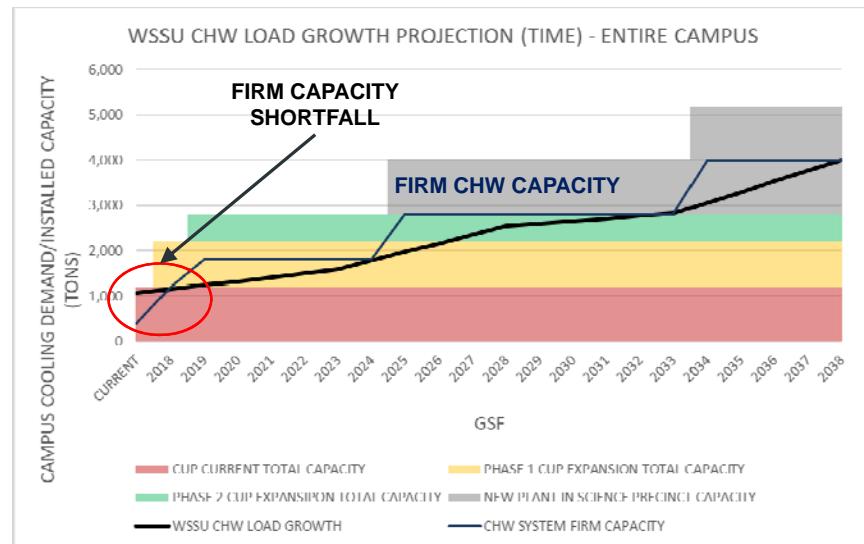
- Current Diversified Demand: 899 Tons
- Future Diversified Demand – Main Campus Only: 2,536 Tons
- Future Diversified Demand – Entire Campus: 3,608 Tons

Capacity:

- Installed: 1,200 Tons
- Firm (representing the reliability capacity when the largest chiller is unable to operate): 400 Tons

Chiller Plant:

- Insufficient Capacity Immediate (2018)
 - Add 1000 ton chiller in open bay of CUP
 - Replace 400 ton chiller with 1000 ton chiller
- Provide new chiller plant West of MLK Dr. in Mid Term Timeframe (2025)



CHILLED WATER SYSTEM – RECOMMENDED PROJECTS

Near Term (0-5 Year) Recommendations:

- Add Capacity to Central Plant (two 1000 ton chillers)
- Connect Thompson Center, O' Kelly and RJR to District Chilled Water Loop/Demolish Existing Chillers
- Connect new buildings to steam system

\$8.5M

Mid Term (6-10 Year) Recommendations:

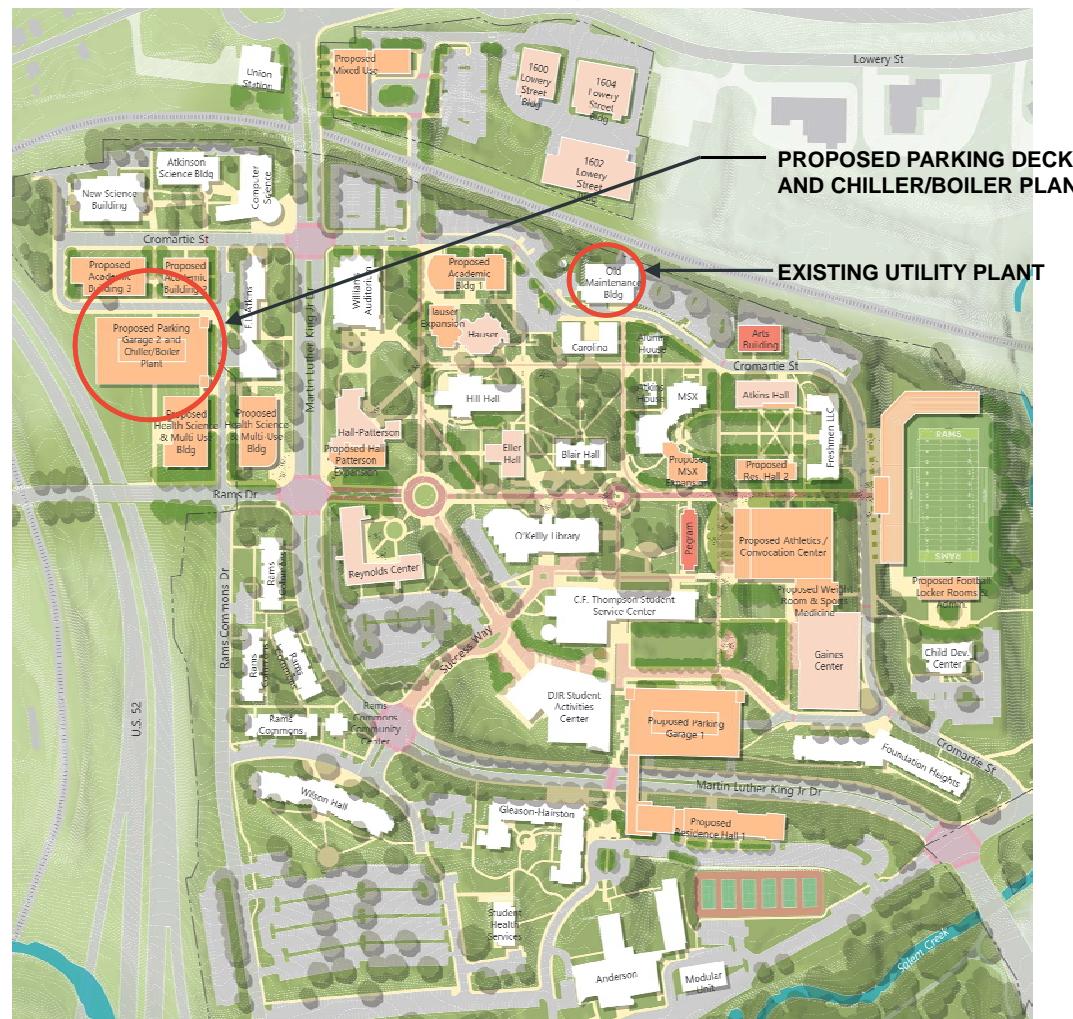
- Construction new Chiller Plant West of MLK Dr. (1200 ton initial)
- Connect new buildings

\$5.7M

Long Term (11+ Year) Recommendations:

- Connect new buildings
- Add Capacity to Chiller Plant West of MLK Dr. (additional 1,200 ton chiller)

\$5.6M



TECHNOLOGY INFRASTRUCTURE

TECHNOLOGY INFRASTRUCTURE - RECOMMENDED PROJECTS

Campus distribution does not meet best practices for a modern ITS topology to provide redundancy and flexibility for campus alterations and growth while maintaining operations. Install a hybrid ring/star cabling distribution between the campus point of presence, data centers, and hubs to interconnect all buildings on campus.

Near Term (0-5 Year) Recommendations:

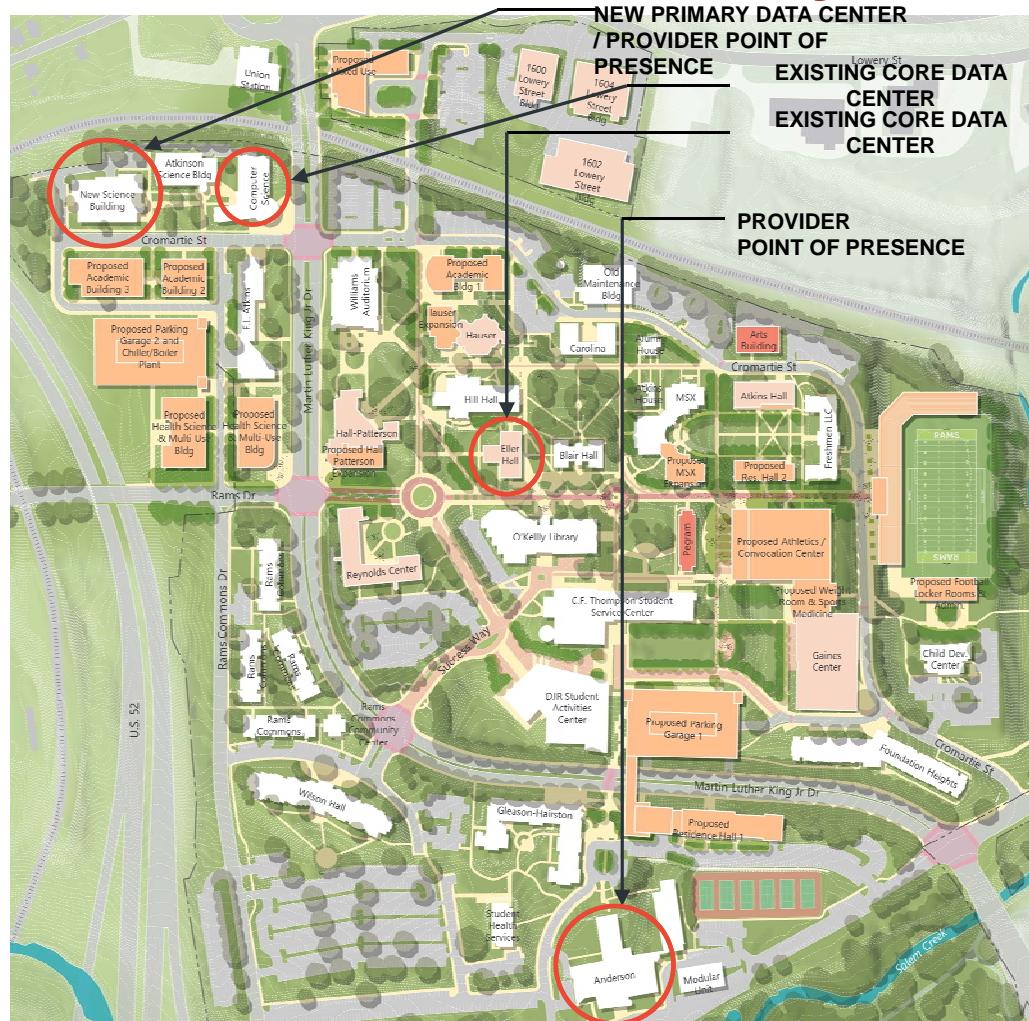
- Phase 1 - 4 pathways and cabling to accommodate new data center in the Science Building.

\$1.2M

Mid Term (6-10 Year) Recommendations:

- Phase 5 – 8 pathways and cabling as load growth and construction dictate to complete the best practices ITS topology

\$2.0M



UTILITIES - CAPITAL COST SUMMARY

Utility System	Near Term (0 – 5 years)	Mid Term (6 – 10 years)	Long Term (11 – 20 years)
Electrical	\$5M	\$1.6M	-
Steam	\$10.3M	\$2.7M	\$6.8M
Chilled Water	\$8.5M	\$5.7M	\$5.6M
Information Technology	\$1.2M	\$2M	-
Total	\$25M	\$12M	\$12.4M

Project cost include

- 35% contingency
- 10% Design Fee

Project cost in 2018 dollars without
escalation

DISCUSSION



Facilities Management

Capital and Informal Projects Updates

Board of Trustees

March 15 – 16, 2018



WINSTON-SALEM STATE UNIVERSITY

WSSU

•Capital Projects

New Residence Hall Freshmen Living/Learning



- **Funding Source:** Housing Receipts
- **Strategic Planning:** 282 Resident Beds, 9 Advisor Beds, 2 Apartments, Living/Learning Environment.
- **Schedule:** Construction Completion – June 5, 2018
- **Construction Cost:** \$20,075,000
- **Overall Project Budget:** \$24,000,000
- **Area:** 71,021 SF
- **Stories:** 5 + Basement
- **Current Status:** Exterior Envelop Insulation and Moisture Protection are installed. Roofing is complete. Masonry Veneer installation is underway. P, M & E Rough-in installations are complete. Interior Drywall installation is in progress in Bedrooms, Lobby and Corridors.

WINSTON-SALEM STATE UNIVERSITY

New Residence Hall Freshmen Living/Learning Progress Photos - Exterior



Exterior Masonry Installation



WINSTON-SALEM STATE UNIVERSITY

New Residence Hall Freshmen Living/Learning Progress Photos - Interior



Upper Lobby at Balcony



Typical Bedroom with Soundproofing



Typical Bedroom with Drywall Application

WINSTON-SALEM STATE UNIVERSITY

New Sciences Building

Funding Source: State Appropriation and Connect NC Bond

Strategic Planning: Sciences collaborative educational building, including Biological Sciences, Chemistry, Clinical Lab Science, and BRIC.

Schedule: Construction Fall 2017 through Summer 2019

Construction Cost: \$40,072,361

Overall Project Budget: \$53,312,000

Area: 103,000 SF

Stories: 5

Current Status: Early Site Work, including Site Demolition, Rough Grading, and Utility Relocations/Installations are in progress. Field Office is in place, construction fence and temporary access roads have been installed.

5 FOCUS GROUP STRATEGY

CLINICAL

MICROBIOLOGY & BIOHAZARD

BIOINFORMATICS & MOLECULAR GENETICS

SYNTHETICS & MEDICINAL

BIOANALYTICAL

WINSTON-SALEM STATE UNIVERSITY



New Sciences Building Progress Photos



Temporary access road at west side of site



Contractor's Parking Area and Site Office



Construction Site looking north w/ WB Atkinson to right

WINSTON-SALEM STATE UNIVERSITY

New Sciences Building Progress Photos



Prefabricated Storm Drainage Manhole Sections



Excavator prepping trench to install Manhole



Trench Box to prevent cave-ins while laying pipes

WINSTON-SALEM STATE UNIVERSITY

University Store

Grand Opening Ribbon Cutting



WINSTON-SALEM STATE UNIVERSITY



Entrance View from Thompson Ctr. Courtyard



Entrance View from Breezeway

University Store Merchandising Photos



Casual Reading Area

WINSTON-SALEM STATE UNIVERSITY



Rams Branding



Apparel Display and Stock

Print and Copy Center



Customer Service Counter

WINSTON-SALEM STATE UNIVERSITY



Operations Area



View from Corridor



High-Volume Printer/Copier

Master Plan Update:

There will be a Formal Presentation by
Sasaki Associates, Inc. at tomorrow's full
Board of Trustees Meeting

Informal Projects

- Relocation of Passport Office to Lowery Street
 - Project bids came in 40% over budget
 - A slightly modified Bid Package has been issued and is under review
 - Due to small scope, Passport Office Construction was combined with Financial Services Expansion
 - Economies of Scale should yield better bid results
- Demolition of Old Nursing/Health Building
 - UNC-Board of Governors, State Property Office and Council of State have approved demolition
 - Hazardous Materials Assessment and Remediation documentation have been completed
 - A civil engineering firm is developing Demolition, Site Remediation and Grading Plans
 - Drawings and Bid Package to be submitted for final review at SCO in March.
 - All Building Occupants and Copy Center have been relocated
 - Demolition will start April/May, 2018
- K.R. Williams – Seating Upgrade and Other Improvements
 - Seating replacements are on hold pending funding allocation for comprehensive project scope, including major HVAC Upgrade, Dressing Area and Interior Upgrades. Estimated cost is \$5.7 million, based on 2015 Facility Condition Assessment Program (FCAP) study, with escalation.
 - WSSU issued a Design Contract for repairs to roof and structural damage above the stage. 2015 FCAP estimates the project cost, including escalation at \$230,000.
 - Emergency Generator Upgrade is complete

Current Projects

- Emergency Generators for Anderson Center & Thompson Center
 - Design Phase is complete for each facility
 - Design Reviews and Approvals received from the SCO for Thompson and Bid Package has been issued for installation
 - Anderson Center Design Reviews and Approvals are pending
 - Received quotes for Generators Sets for Thompson and Anderson
 - Finalizing Procurement Packages for direct purchase of units
- Chiller Loop Extensions for Thompson Center & O'Kelly Library
 - Design Phase was completed in 2013 and project placed on-hold pending funding
 - UNC Board of Governors and OSBM respectively, have approved use of a combination of Repairs & Renovations and Carryforward Funds for project
 - State Construction Office has approved updated design for code compliance
 - Bid packages for Formal Bids were released in February
 - A construction contract approval is pending

BOT Projects Status Report

BOT - Informal Projects Status Report

<u>Project</u>	<u>Funding</u>	<u>Strategic Plan Goal(s)</u>	<u>Size</u>	<u>Total Budget</u>	<u>Construction Budget</u>	<u>Bid Date</u>	<u>HUB Participation</u>	<u>Construction Complete</u>	<u>Notes</u>
Expansion of Campus Bookstore – Renovation	Business & Auxiliaries	Academic Excellence, Student Success, Efficiency & Effectiveness and University Culture & Pride	6,300 SF	\$400,000	\$280,000	Sept. 27, 2017	14.3%	Completed: December, 2017	Existing Bookstore expanded to increase floor area by approximately 75%. Existing interior was stripped and the shell upgraded to accommodate Barnes & Noble's new WSSU/Rams themed merchandising and book sales operation. Grand Opening was held on January 23, 2018.
Relocation of Copy Center from Old Nursing to Lower Level of Thompson Center	Business & Auxiliaries	Efficiency & Effectiveness	600 SF	\$85,000	\$68,800	August 18, 2017	20.3%	Completed: October 31, 2017	Copy Center was relocated to make way for demolition of Old Nursing/Health Building. Center is now in the lower level of Thompson Center, near the recently expanded Post Office. Formal re-opening was held in January, 2018
Relocation of Rams Card Office to Lower Level of Thompson Center	Business & Auxiliaries	Efficiency & Effectiveness	250 SF	TBD	TBD	TBD	TBD	TBD	Relocation of Rams Card Office to the lower Level will consolidate a number of student support functions in a convenient, easily accessible location near Dining and Bookstore operations. Final date for this relocation has not been set, but may take place over the Summer Break.
Demolition of Old Nursing/Health Building	2016-17 R&R	Efficiency & Effectiveness	22,500 SF	\$300,000	TBD	Spring 20018	TBD	Estimated 3 months duration	Removal of this obsolete building complex will eliminate a significant amount of deferred maintenance. Also, any future expansions of the Gaines Complex will not be hampered by this undersized and underutilized facility remaining in the way. Final Building Demolition Drawings and Site Restoration Design are underway.
Bleacher and Safety Rail Repairs – Gaines Center	Strategic Budget	Efficiency & Effectiveness	N/A	\$80,000	\$77,000	On Hold	N/A	TBD	Repairs needed to make Bleachers and Safety Rails compliant with current safety codes. Final funding and implementation TBD.
Emergency Operations Center- Feasibility Study only.	Strategic Budget	Efficiency & Effectiveness	6,233 SF	\$50,000	\$24,500	N/A	N/A	TBD	This study was commissioned to determine whether the Lower Level of the Old Maintenance Building is feasible for adaptive reuse as an Emergency Operations Center. The estimated cost for the Renovation is \$1,620,000.
Passport Office Relocation	Business & Auxiliaries	Efficiency & Effectiveness	710 SF	\$40,000	TBD	Bids received in November, 2017 came in over budget.	N/A	TBD	Relocation of the Passport Office from S.G. Atkins House to 1604-A Lowery Street. Bids received in November, 2017 came in over budget. This project will be combined with Financial Accounting's planned Expansion of 2nd Floorof 1604 Lowery Street, toimprove chances of Bids within budget.
FL Atkins - Fire Alarm Upgrade	2013 R&R	Efficiency & Effectiveness	N/A	\$275,000	\$46,500	January, 2018	N/A	TBD	Original Project Scope identified a 100% replacement of existing Fire Alarm System due to obsolescence of Control Panel and Faulty Devices and Wiring. Upon further investigation, it was determined that only the Control Panel and selected devices needed to be replaced. Surplus R&R funds will be reallocated to other Fire Alarm Systems on
December, 2017 BOT			39,703 SF of renovated space	\$1,230,000	\$496,000				

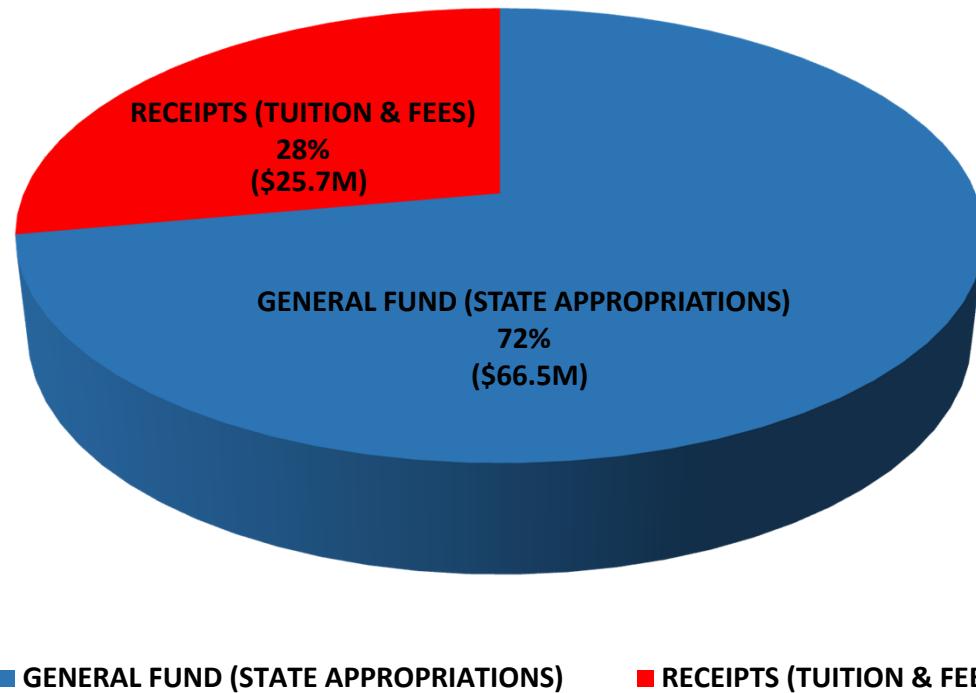
BOT Projects Status Report

BOT Projects Status Report

Project	Funding	Strategic Plan Goal(s)	Size	Total Budget	Construction Budget	Bid Date	HUB Participation	Construction Complete	Notes	Direct Jobs	Indirect Jobs	Induced Jobs	Total
Hauser Hall for Music - Restore the Core II	Gift Funds, Federal Title III Grant & RTC Phase II Student Fee. (Current Request pending for Appropriated Capital Improvements Funding)	Academic Excellence, and Efficiency & Effectiveness	27,000 sf + 6,000 sf addition	\$14,000,000	\$ 11,650,000	TBD	Design: 1% CMR: 10% Construction: N/A	12-18 months construction	Construction Documents Phase is 95% complete. This project was re-inserted into WSSU's 2018-19 Appropriated Capital Improvements Project Priorities Plan	85	42	127	254
Physical Plant for Art & Visual Studies - Restore the Core II	Gift Funds, Federal Title III Grant, R&R Funds, & RTC Phase II Student Fee. (Current Request pending for Appropriated Capital Improvements Funding)	Academic Excellence, and Efficiency & Effectiveness	16,840 sf	\$17,000,000	\$ 14,250,000	TBD	CMR: JV 50%	12-15 months construction	Construction Documents Phase completed. This project was re-inserted into WSSU's 2018-19 Appropriated Capital Improvements Project Priorities Plan	105	52	157	314
Bowman Gray Stadium and Civitan Park	Student Fee	University Culture & Pride Efficiency & Effectiveness	30,000 SF 94 acres	\$7,500,000		Acquisition pending	N/A	N/A	The acquisition is still in process. The mitigation project was completed in April, 2017 Final acquisition date will be set after approval of the Brownfield Mitigation Plan by the State. Some selective renovation work will be performed post-acquisition.				
Residence Hall - Freshman Living/Learning	Housing Receipts	Student Success & Academic Excellence	71,000 sf 291 beds	\$24,000,000	\$ 20,075,000	November 17, 2016 - Construction is currently 55% complete	Design: 9% CMR: 25% Construction N/A	16 months (anticipate Fall 2018 move-in)	Project has passed the 50% complete milestone and is on schedule for opening Fall Semester of 2018.	152	76	228	456
Sciences Building	Appropriation (for Design) Connect NC Bond (for Construction)	Academic Excellence	103,000 SF	\$53,500,000	\$ 40,000,000	Fall 2017 - Construction Contract Proposal has been approved by the State Construction Office	Design: 9% CMR 15% Construction: N/A	22 - 24 months construction	Early Site Package is under Construction. Receipt of Bids for Main Building was completed on February 1, 2018. Construction Manager is reviewing the 34 Bid Packages to eliminate an average of 5% of the Project Budget. Construction Completion is projected for Fall of 2019.	399	200	599	1197
Master Plan Update	Federal Title III	Academic Excellence, Student Success, Efficiency & Effectiveness and University Culture & Pride	Entire campus and perimeter	\$450,000	N/A	Design Contract awarded in July, 2017.	TBD	Full Master Plan Study to be completed in February, 2018	Sasaki Associates, Inc., was selected from a group of seven respondents. They performed the 2011 Master Plan Study and was selected to provide the 2017 Update, due to their past performance, knowledge of WSSU and the committee's feeling that they rose above the other firms. Phase I - Assessment and inventoring is complete. Phase II Visioning, Concept Development and Final Recommendations will be completed in March, 2018. A formal presentation is on the agenda for the March BOT meeting.	N/A	N/A	N/A	N/A
Chilled Water Loop Extension to O'Kelly Library and Thompson Center	Strategic Funds and 2018 R&R Funds	Efficiency & Effectiveness		\$1,225,000	TBD	Design is being updated for code changes since original that was part of the DJR Student Activity Center..	TBD	June 30, 2018 - Strategic Funding, R&R-TBD	Extending chilled water loop from SAC to O'Kelly and Thompson will allow these facilities to be fed from the Central Chiller Plant as soon as the next Phase of Chiller Plant Upgrades are complete. This will allow faulty equipment that has reached the end of its useful life to be taken out of service without the need to be replaced.	TBD	TBD	TBD	TBD
March, 2018 BOT			253,840 SF of new or renovated space	\$117,675,000	\$ 85,975,000					740	370	1110	2220

STATEMENT OF GENERAL FUND BUDGET

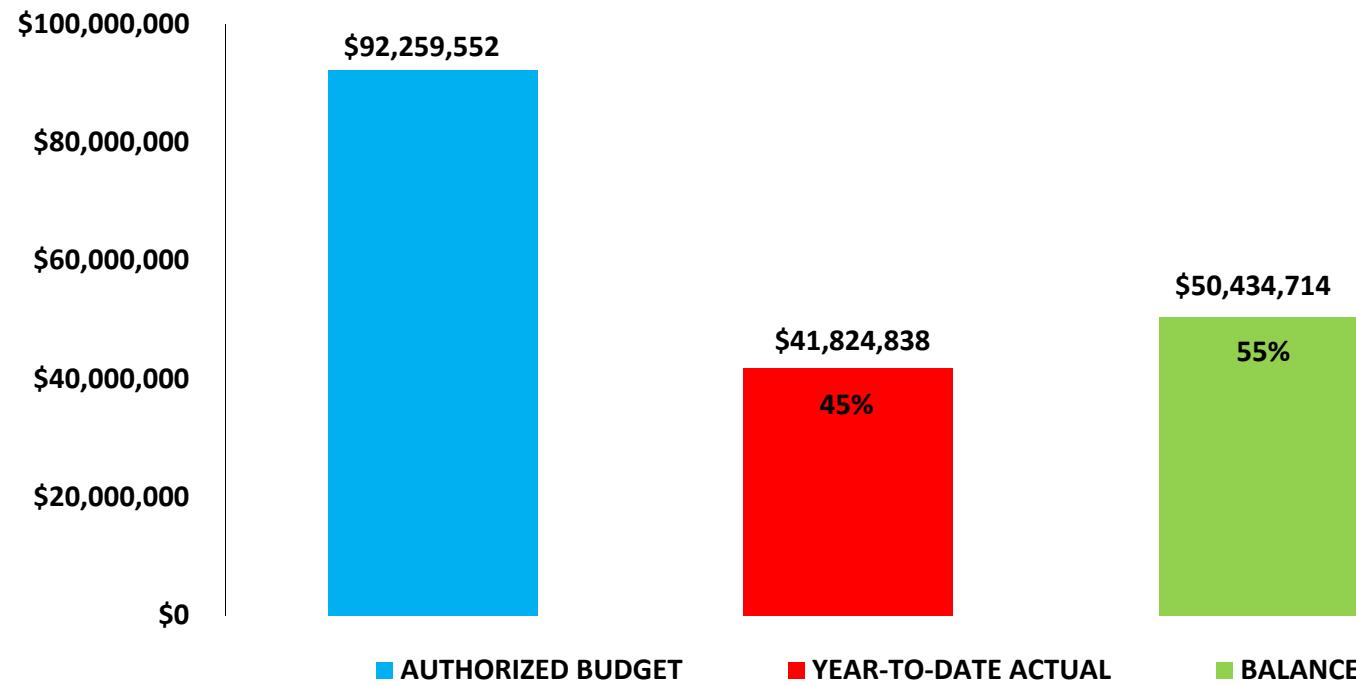
\$92.2M Allocation as of December 31, 2017



WINSTON-SALEM STATE UNIVERSITY

STATEMENT OF GENERAL FUND EXPENDITURES

July 1, 2017 – December 31, 2017

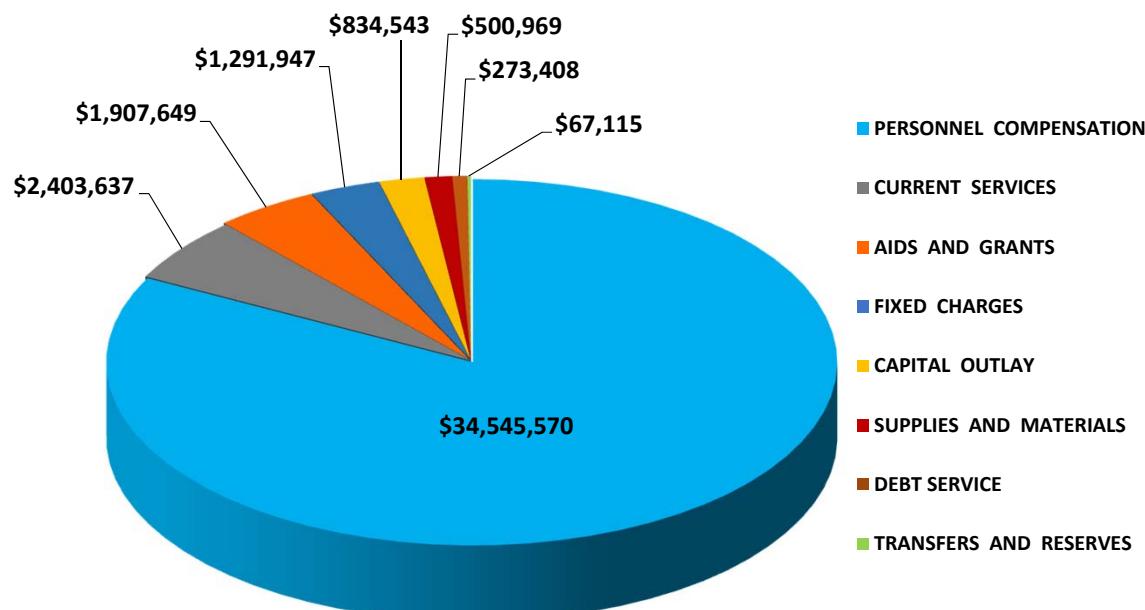


WINSTON-SALEM STATE UNIVERSITY

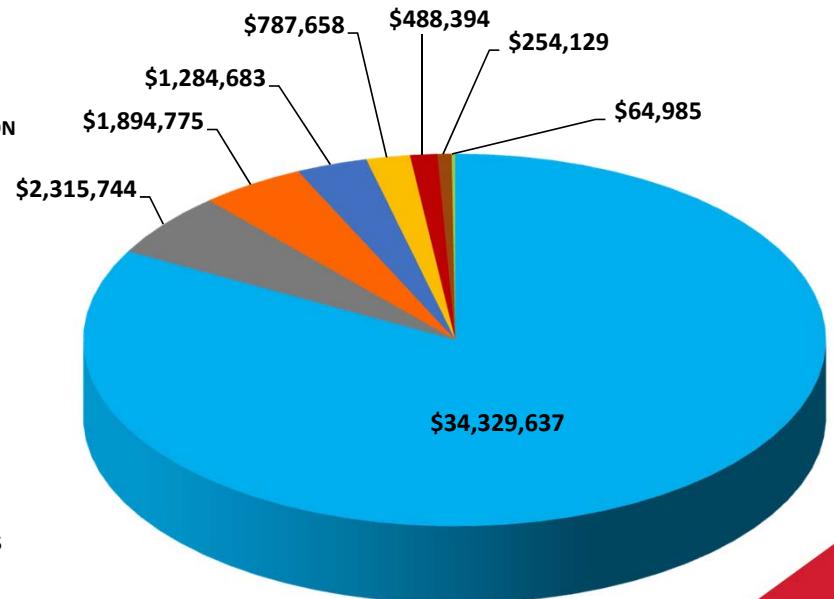
COMPARISON OF GENERAL FUND EXPENDITURES

Summary by Account

December 2017 - \$41,824,838



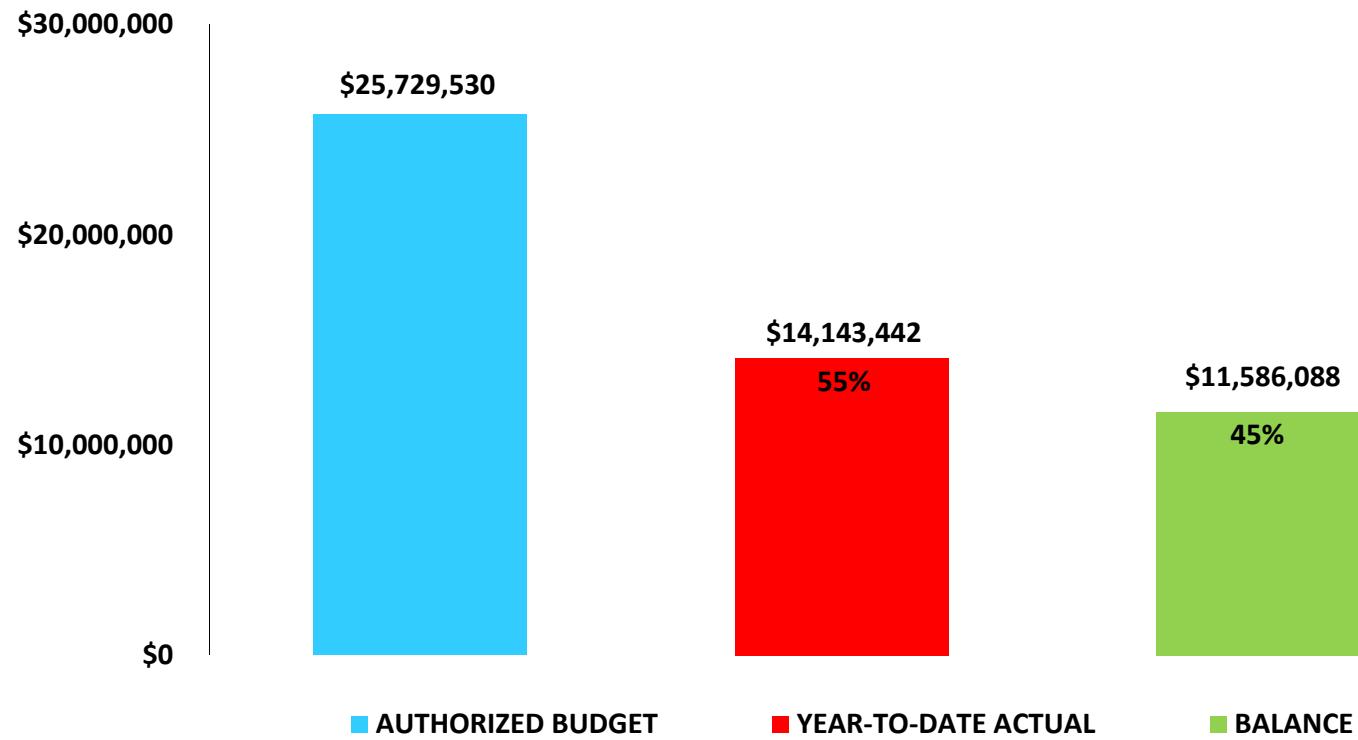
December 2016 - \$41,420,005



WINSTON-SALEM STATE UNIVERSITY

STATEMENT OF GENERAL FUND RECEIPTS

July 1, 2017 –December 31, 2017

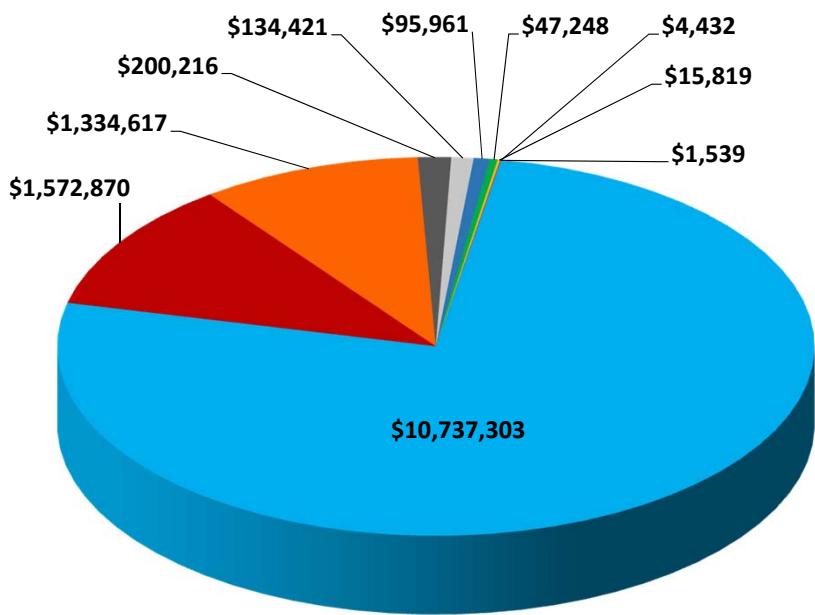


WINSTON-SALEM STATE UNIVERSITY

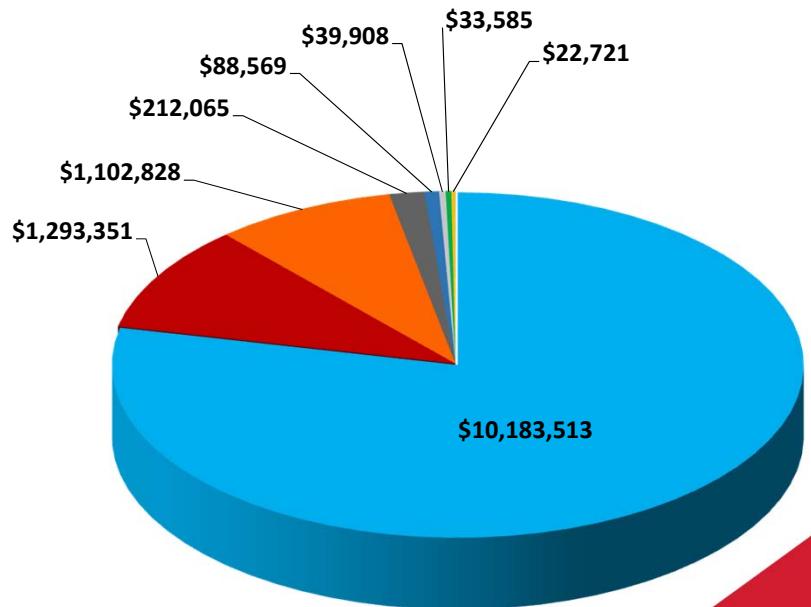
COMPARISON OF GENERAL FUND RECEIPTS

Summary by Program

December 2017- \$14,143,442



December 2016- \$12,974,023



WINSTON-SALEM STATE UNIVERSITY

STATEMENT OF AUXILIARY SERVICES

July 1, 2017 – December 31, 2017

FUND	EXPENSE BUDGET	BEGINNING BALANCE	RECEIPTS COLLECTED	YTD ACTUAL EXPENSES	ENDING CASH BALANCE
Athletics Division II	\$4,000,000	(\$11,692,295)	\$1,804,685	\$2,198,349	(\$12,085,959)
Food Service	4,411,500	100,008	3,647,551	3,107,514	640,045
Campus Book Store	340,000	26,860	400,584	250,738	176,706
Copier Management/Xerox	610,000	22,630	363,209	375,261	10,578
Health Service	1,302,456	441,524	631,000	812,831	259,693
Housing Service	11,685,863	11,216,645	7,254,124	3,788,308	14,682,461
One Card Office	90,011	63,407	92,842	44,208	112,041
Student Extracurricular Activities	1,972,951	453,751	1,075,513	1,107,768	421,496
Educational & Technology Fee (I.T.)	<u>1,328,721</u>	<u>1,357,180</u>	<u>846,332</u>	<u>591,218</u>	<u>1,612,294</u>
TOTAL	<u>\$25,741,502</u>	<u>\$1,989,710</u>	<u>\$16,115,840</u>	<u>\$12,276,195</u>	<u>\$5,829,355</u>

WINSTON-SALEM STATE UNIVERSITY

STATEMENT OF BUSINESS ENTERPRISES

July 1, 2017 – December 31, 2017

FUND	EXPENSE BUDGET	BEGINNING BALANCE	RECEIPTS COLLECTED	YTD ACTUAL EXPENSES	ENDING CASH BALANCE
Auxiliary Admin/Ticket Office	\$833,043	\$188,170	\$903,950	\$498,018	\$594,102
Central Transportation Fleet	52,295	21,224	73,848	66,135	28,937
Conference Facility Rentals	57,500	9,928	15,385	9,110	16,203
Food Court	60,000	16,092	80,643	52,000	44,735
Logo Licensing	-	4,932	17,782	9,953	12,761
Passport Services	121,500	30,325	46,439	49,962	26,802
Summer Camps & Conferences	50,000	33,316	13,420	5,000	41,736
Telecommunication (Phones)	599,379	46,045	372,708	308,010	110,743
Vehicle Registration/Fines	651,078	427,489	495,850	481,455	441,884
Vending Machines	-	4,319	166,106	5,500	164,925
TOTAL	\$2,424,795	\$781,840	\$2,186,131	\$1,485,143	\$1,482,828
GRAND TOTAL (Auxiliary/Business Enterprises)	<u>\$28,166,297</u>	<u>\$2,771,550</u>	<u>\$18,301,971</u>	<u>\$13,761,338</u>	<u>\$7,312,183</u>
Budget Performance Assessment			65%	49%	

WINSTON-SALEM STATE UNIVERSITY